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Local Financial Advisor Earns Chartered Retirement Planning Counselorsm (CRPC[®]) Designation

Raleigh, North Carolina ___ **September 7, 2011** ___ The Raleigh, North Carolina, office of Janney Montgomery Scott LLC (“Janney”) is pleased to announce that Greg Brissette, Vice President/ Investments, has become a Chartered Retirement Planning Counselorsm (CRPC[®]). This professional designation is granted by The College for Financial Planning, is widely recognized within the financial services industry, and equips financial planning professionals with the specialized knowledge and skills necessary to guide their clients through a smooth transition into retirement.

The CRPC[®] curriculum provides designees with in-depth knowledge of pre-and post-retirement considerations — from maximizing retirement income to investing to enhance the longevity of assets. A Financial Advisor with a CRPC[®] designation is prepared to help their clients save for retirement, determine an optimal retirement age, implement a comprehensive retirement plan and re-evaluate goals on an ongoing basis to make sure they remain on track.

“With close to 70 million baby boomers about to enter into the next stage of their lives, I understand that many of my clients will fall into this category,” said Greg Brissette. “And with so many factors beyond our control—such as ever-changing estate tax laws, uncertainty surrounding Social Security and unpredictable financial markets—the CRPC[®] course prepared me to tackle all of the factors that we can control.”

Brissette continues, “I want my clients to spend their retirement confident in their financial security so they can enjoy the life and lifestyle that their working days helped to make possible. By furthering my education in retirement planning, my, my clients should find comfort in knowing that I am dedicated to ensuring that their assets continue working long after they do.”

Greg Brissette has more than 15 years experience in the financial services industry.

About Janney Montgomery Scott LLC

Established in 1832, Janney Montgomery Scott LLC provides comprehensive financial advice and superior service to individual, corporate and institutional investors. A full-service, financial services firm, Janney is committed to providing our clients advice through a wealth management approach by focusing on the delivery of strategic financial plans that utilize a variety of financial products and services best suited to help meet their financial goals. Janney is equally committed to providing our corporate and institutional clients objective advice for the successful execution of their unique business plans. Janney provides advice and service to clients through a network of professionals in branch offices located along the entire east coast. Janney is an independently

operated subsidiary of The Penn Mutual Life Insurance Company, one of the largest mutual insurance companies in the nation, and is a member of the New York Stock Exchange, Financial Industry Regulatory Authority and the Securities Investor Protection Corporation.

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